

S. NAGEEB ALI

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Academic Positions

07/19–now Professor of Economics, Pennsylvania State University
07/15–06/19 Associate Professor, Pennsylvania State University
07/07–06/15 Assistant Professor of Economics (tenured in 2015), UC-San Diego
07/14–06/15 Visiting Researcher, Microsoft Research
01/12–06/12 Visiting Professor, Harvard University
09/11–06/12 Visiting and Consulting Researcher, Microsoft Research

Education

PhD in Economics, Stanford University, 2007.
BA *summa cum laude* in Economics and Mathematics, Brandeis University, 1999.

Published and Forthcoming Papers

“How to Sell Hard Information,” with Nima Haghpanah, Xiao Lin, and Ron Siegel, *Quarterly Journal of Economics*, forthcoming.

“Communication and Cooperation in Markets,” with David A. Miller, *American Economic Journal: Microeconomics*, forthcoming.

“Adverse and Advantageous Selection in the Laboratory,” with Maximilian Mihm, Lucas Siga, and Chloe Tergiman, *American Economic Review*, July 2021.

“Image Versus Information: Changing Societal Norms and Optimal Privacy,” with Roland Bénabou, *American Economic Journal: Microeconomics*, August 2020

“Should Straw Polls Be Banned?” with Aislinn Bohren, *Games & Economic Behavior*, Nov 2019

“Predictability and Power in Legislative Bargaining,” with B. Douglas Bernheim and Xiaochen Fan, *Review of Economic Studies*, March 2019

“Herding with Costly Information,” *Journal of Economic Theory*, May 2018

“On the Role of Responsiveness in Observational Learning,” *Economic Letters*, February 2018

“Ostracism and Forgiveness,” with David A. Miller, *American Economic Review*, August 2016

“Recognition for Sale,” *Journal of Economic Theory*, January 2015

“Why People Vote: Ethical Motives and Social Incentives,” with Charles H. Lin, *American Economic Journal: Microeconomics*, May 2013

“Herding with Collective Preferences,” with Navin Kartik, *Economic Theory*, November 2012

“Learning Self-Control,” *Quarterly Journal of Economics*, May 2011

“Information Aggregation in Standing and Ad Hoc Committees,” with Jacob Goeree, Navin Kartik, and Thomas Palfrey, *American Economic Review: Papers and Proceedings*, May 2008

“Waiting to Settle: Multilateral Bargaining with Subjective Biases,” *Journal of Economic Theory*, September 2006

Working Papers

“Voluntary Disclosure and Personalized Pricing,” with Greg Lewis and Shoshana Vasserman. (Presented @ EC’20, R&R @ ReStud)

“Adverse Selection in Distributive Politics,” with Maximilian Mihm and Lucas Siga

“The College Portfolio Problem,” with Ran Shorrer.

“Reselling Information,” with Ayal Chen-Zion and Erik Lillethun

“Conventions and Coalitions in Repeated Games,” with Ce Liu

“Enforcing Cooperation in Networked Societies,” with David A. Miller. (R&R @ TE)

“Renegotiation-Proof Multilateral Enforcement,” with David A. Miller and Yilin Yang

Graduate Advising and Initial Placement

Primary / co-Primary Adviser: J. Aislinn Bohren (2012; University of Pennsylvania), Erik Lillethun (2017; Colgate), Charles H. Lin (2014; Security and Exchange Commission), Ce Liu (2019; Michigan State University), and Giorgi Mekerishvili (2019; Matrix Economics)

Committee Member / Letter Writer: David Eil (2011; George Mason University), Tetsuya Hoshino (2019; ITAM), Elisa Hovander (2011; George Washington University), Ilia Krasikov (2019; Higher School of Economics), Troy Kravitz (2012; FDIC), Philip Neary (2011; Royal Holloway), Justin Rao (2010; Yahoo! Research), Bruno Salcedo (2016; UWO), Charles Sprenger (2011; Stanford), Feng Zhu (2020; Nankai University)

In progress: Soomin Jung, Wenhao Li*, Xiao Lin*, Vasundhara Malick*, Garima Singal, and Ece Teoman* (* indicates Primary / co-Primary Adviser)

Awards and Honors

2018	Outstanding Undergraduate Instructor, Penn State
2017	Excellence in Refereeing Award, <i>Review of Economic Studies</i>
2010, ’11, ’14	Excellence in Refereeing Award, <i>American Economic Review</i>
2009, ’11, ’13	Distinguished Teaching in a Graduate Elective Course, UC-San Diego
2009	UC Hellman Faculty Fellowship
2006	B.F. Haley and E.S. Shaw Fellowship in Economics, Stanford
2005	Sean Buckley Prize, Stanford
1999	Jacob & Bella Thurman Award for Social Citizenship, Brandeis
1998	Coexistence Fellowship, Brandeis
1997	Undergraduate Research Fellowship, Brandeis
1997	Bruce R. Mayper Memorial Award for Promoting Interracial Amity, Brandeis

Research Grants

- 2018–2019 Course Release / Grant Initiative, Pennsylvania State University
- 2015–2018 NSF SES-1530639, “Concentration of Power,” with B. Douglas Bernheim
- 2011–2014 NSF SES-1127643, “Enforcing Cooperation in Networked Societies,” with David A. Miller
- 2010–2011 UC-San Diego Faculty Career Development Grant
- 2009–2013 NSF NetSE-0905645, “Network Structure, Incentives, and Outcomes,” with Matthew McCubbins, Ramamohan Paturi, Alex Snoeren, Steven Savage, and Joel Sobel
- 2008–2009 UC-San Diego Academic Senate Committee on Research Grants

Professional Activities

Editorial Activities

- 2015–now Board of Editors, *American Economic Review*
- 2019–now Advisory Editor, *Games and Economic Behavior*
- 2021–now Associate Editor, *Review of Economics and Statistics*
- 2019–2021 Associate Editor, *Review of Economic Design*
- 2012–2013 Associate Editor, *Journal of Economic Behavior and Organizations*

Refereeing:

AEJ: Applied Economics; AEJ: Economic Policy; AEJ: Microeconomics; American Economic Review; AER Insights; American Journal of Political Science; American Politics Research; American Political Science Review; B.E. Journal of Theoretical Economics; Canadian Journal of Economics; Constitutional Political Economy; Econometrica; Economica; Economic Journal; Economic Theory; European Economic Review; European Journal of Political Economy; Experimental Economics; Games and Economic Behavior; International Economic Review; International Journal of Game Theory; Journal of Conflict Resolution; Journal of Economic Behavior and Organization; Journal of Economic Dynamics and Control; Journal of Economic Literature; Journal of Economic Surveys; Journal of Economic Theory; Journal of European Economic Association; Journal of Law, Economics, and Organization; Journal of Political Economy; Journal of Public Economics; Journal of Public Economic Theory; Management Science; National Science Foundation; Operations Research; Proceedings of the National Academy of Sciences; Public Choice; Public Opinion Quarterly; Quarterly Journal of Economics; Quarterly Journal of Political Science; Review of Economic Design; Review of Economics and Statistics; Review of Economic Studies; Scandinavian Journal of Economics; Science; Social Choice and Welfare; Swiss National Science Foundation; Theoretical Economics; United States–Israel Binational Science Foundation; World Politics

Conference Organization

- 2016–now Pennsylvania Economic Theory Conference (co-organizer)
- 2018–now Theory @ Penn State
- 2019 Theoretical Research in Economic Development (program committee)

Seminars and Conference Presentations

- 2021–2022 Chicago Booth; Emory; International Economic Association World Congress (invited); Southern Methodist University; University of Georgia; University of Rochester; University of Southern California; University of Utah; World Congress of the Game Theory Society (semi-plenary).
- 2020–2021 Bonn Berlin Micro Theory Seminar; Brandeis; Caltech; Duke / UNC; EC'20; Erasmus University; GamesNet; Harvard-MIT; Queen Mary University; Stony Brook International Game Theory Conference (semi-plenary); SUNY-Stony Brook; UC-Riverside; UC-Santa Barbara; UC-San Diego; University of Montreal; University of Notre Dame; University of Padua / Venice; Virtual Seminar in Economic Theory; World Congress of the Econometric Society
- 2019–2020 BGSE Political Economy and Public Economics (Discussant); Canadian Economic Theory Conference; Cowles Economic Theory Conference; ESSET Gerzensee; London School of Economics; MaCCI/EPoS Virtual IO Seminar; Princeton Workshop on Privacy (Discussant); Relational Contracting Workshop (Discussant); Universidad Carlos III de Madrid; University College London; University of Chicago; UT-Austin; Yale
- 2018–2019 CIDE; ESSET Gerzensee; ITAM; Johns Hopkins; Princeton; Sao Paulo School of Economics; Sciences Po; Theory of Frictional Markets Conference (Princeton); Universidad de Chile
- 2017–2018 AEA Session on Contracts, Coalitions, and Cooperation; ASU Economic Theory Conference; Bonn; Cambridge-INET Economic Theory Workshop; Columbia; Cornell (Econ & CS); Hong Kong Summer Microeconomics Seminar; Kellogg (x 2); McGill; Research in Network Science and Economics; Rice; Workshop on Political Economy (Stony Brook); Theoretical Research in Economic Development (Warwick); University of Chicago (x 2); Workshop on Voting and Elections (Bonn).
- 2016–2017 Carnegie Mellon / Pitt; Collegio Carlo Alberto; Cornell Political Economy Conference (Discussant); European University Institute; Hebrew University; London School of Economics; New York University; Oxford; Social Networks and Information (Johns Hopkins); Stanford University; Tel Aviv University; University College London; USC Marshall; University of Maryland, College Park; University of Washington, Seattle; Warwick; Workshop on Information and Social Economics (Caltech)
- 2015–2016 AEA Session on Social Signaling; Arizona State University; Chapman; Michigan State; Microsoft Research; MIT Sloan; NYU-Abu Dhabi; Summer Meetings of the Econometric Society; University of Chicago; University of Michigan; University of Toronto; 11th Annual Conference on Growth and Development (ISI, New Delhi, India); Winter Conference on Economic Research (ERG, Dhaka, Bangladesh)

- 2014–2015 Boston College; Boston University; Cornell Political Economy Conference; Econometric Society Winter Meetings; Information Transmission in Networks (Harvard); Microsoft Research; NBER Summer Institute; Network Economics and Game Theory (Caltech); New York University; Penn State; Princeton; Rice; Stanford GSB; UC-Berkeley; University of Pennsylvania; University of Rochester
- 2013–2014 Caltech; Canadian Economic Theory Conference; Columbia; Duke / UNC; Kellogg / Northwestern; Microsoft; Southwest Economic Theory Conference; University of Maryland, College Park; University of Michigan; University of Southern California; Washington University-St. Louis
- 2012–2013 George Mason University; Helsinki Center for Economic Research; Simon Fraser University; Stanford Institute for Theoretical Economics (Institutions and Development); Theoretical Research in Economic Development (CEU); UC-Irvine; University of Oslo.
- 2011–2013 Boston University; Brandeis; Carnegie Mellon / Pitt; Cornell; Harvard University / MIT; Johns Hopkins; Kellogg; London School of Economics; NYU-Stern; Oxford; University College London; University of Cambridge; Yale
- 2010–2011 Brown; Harvard; Princeton Conference on Political Economy (Discussant); Southwest Economic Theory Conference; University of Arizona; UC-Davis; UC-Los Angeles; University of Pennsylvania; University of Southern California Conference on New Challenges for Economic Decisionmaking.
- 2009–2010 International Workshop on Networks as Determinants of Economic and Political Behavior (at Kiel University); Midwest Economic Theory Conference; Society for Economic Dynamics; Stanford Institute for Theoretical Economics (Psychology and Economics 7.0); Universitat Autònoma de Barcelona; Duke / UNC; UC-Irvine; UC-Riverside; University of Southern California; UT- Austin; University of Washington, Seattle
- 2004–2009 Boston College; Brown; Columbia; Harvard; Midwest Economic Theory Conference; NYU-Stern; Princeton; Public Choice Society; Stanford Institute for Theoretical Economics (Social Interactions and Development); Stanford GSB; Third World Congress of the Game Theory Society; UC-Berkeley (x 3); UC-Los Angeles; UC-San Diego; University of Michigan; University of Minnesota; University of Toronto; University of Virginia; USC Marshall; UW-Madison; Wallis Conference on Political Economy; Washington University-St.Louis.